



Rover Technology Fusions, LLC Capabilities Statement

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Software Application Development



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Company Overview

Rover Technology Fusions (Rover) is a Limited Liability Company located in Tampa, Florida. Rover was formed on March 10, 2006 when three Tampa, Florida based companies, Technology Fusions, Inc., PatientTree™, Inc. and Rover Wireless™ Corporation joined forces.

Rover is a Research and Development company with products developed, tested and available for market. Rover's core product line is Rover INK™, a suite of mobile data capture and workflow improvement solutions. The Rover INK suite encompasses solutions for both individual and enterprise use.

Product Overview

Rover INK is a product suite designed to help businesses move information from the field to the office quickly and efficiently. Rover INK captures information electronically at the point of origin, and

US businesses spend nearly \$6B on preprinted forms; however, the cost to capture this information electronically is estimated by Gartner to be 60 times that amount - \$360B. ^[1]



^[1] <http://formatta.com>

The logo for Rover INK, featuring the word "roverink" in a lowercase, handwritten-style font. The "i" in "ink" has a long, sweeping tail that extends to the right.

seamlessly transmits the data to a company's back office computer system delivering speed, efficiency and significant financial savings. Rover INK closes the gap between paper and the digital world, improving mobile workflow, a key factor for any industry. Most importantly, Rover INK allows the user to collect data using a variety of input devices, including the preferred, tried and true method of pen on paper.

Capturing, transmitting and integrating data quickly, efficiently and accurately is paramount to the success of any company, institution or enterprise.

Rover INK™

Rover INK targets data collected from forms.

Users capture data utilizing digital pen and paper, laptop or tablet PC, as data input devices, and efficiently processes the data based on a company's workflow.

Rover INK transmits data to the office in real-time and integrates with back office systems such as: accounting, inventory, Customer Relationship Management (CRM) and other proprietary software.

Rover INK products have been designed with a clear migration path for growth, meeting the needs of any company regardless of size or industry. The products fit businesses current budget and demands, with the flexibility to enhance or add services at a later date.

Rover INK solutions are available as a service on a monthly basis or as a license with annual maintenance fees.

Rover INK™ in Action

Users collect data using standard paper forms and a digital pen. The pen stores the data until it is electronically transferred to a company's server. Data is transferred directly from the field using a Bluetooth enabled device, such as a BlackBerry™. Optionally, data can be transferred through a docking station connected to a computer. Once the company's servers receive the data, the data is quickly and easily verified for accuracy and integrates with company systems, such as accounting, inventory, or even proprietary software.

Traditional laptops, Tablet PC stylus and desktop keyboard input will all transfer to the same workflow form. Customers have the option to choose the input tool that is most comfortable for the user's profile.



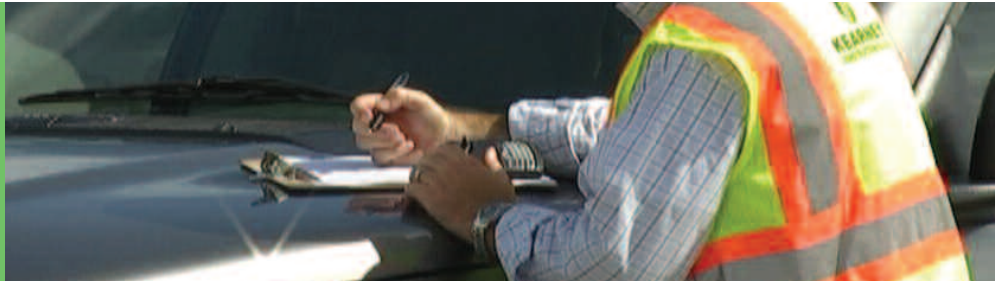


Key Advantages:

- Easily digitizes field data using the most common form of data capture, pen and paper
- Copies of field forms are delivered to your office in real-time
- Business decisions can be made based on real-time information
- Reduces field personnel's trips to and from the office resulting in less travel expenses and more productive time in the field
- Data processing time is minimized resulting in improved billing, customer service and reporting
- Allows incoming data to be quickly verified for accuracy and automatically sent to back office computer systems for further processing
- Automatically creates and stores an electronic copy of every form processed, instantly reducing scanning and paper retention requirements
- Allows for distribution of forms through a corporate workflow process using sophisticated business rules
- Easily search, view, print or email forms from a centrally located database
- Quick to implement solutions with only minimal end user training needed
- Options for growing investments as business needs and budgets increase
- Solutions built on industry standard technology
- Unlimited options to export data to both standard and proprietary systems and databases

A Pure Stroke of Genius





Rover INK™
at a Glance:

User completes standard
paper form using
the digital pen.



Original ink is captured,
digitized and transferred via
a Bluetooth enabled device.



Handwritten data is
converted to digital data and
verified for accuracy.



Data is available in
multiple file formats and
can integrate with existing
office software programs.





Only Minimal Training Required

Mobile User Training

- Holding the digital pen
- Filling out a form
- Docking and transmitting the data

Verifier Training

- Downloading assigned work
- Error correction
- Submission
- Access from database

Rover INK™ Product Suite

Enterprise Solutions

Rover INK Xpress

- Move data from the field to the office in real-time

Rover INK Xpress is a real-time workflow system used to transmit forms from the field to the office. Using a digital pen and specially created forms, users complete field paperwork (i.e. work orders, safety reports, requisitions, claims reports, etc.) and transfer the data in real-time via a Bluetooth enabled device to the Rover hosted INK Xpress server. Xpress then emails an identical image of the form to predetermined email addresses for quick processing.

Rover INK Xpress Plus

- Move data from the field to the office in real-time
- Store data in PDF format within a secure offsite document management system

The full Rover INK Xpress solution PLUS the added benefit of online document management. Xpress PLUS catalogs the PDF version of handwritten forms into a Microsoft® SQL database for easy retrieval and collaboration. It delivers the additional benefit of offsite data storage.

Rover INK Desktop

- Delivers all the features and functionality of Rover INK Xpress PLUS. In addition, Rover INK Desktop provides the following within a desktop environment:

- Ability to verify data received from the field
- Optional exports to back office systems
- Storage of both original formats and verified documents within a database

Rover INK Desktop is a full business workflow software package that is installed on a standard Windows PC. It serves as a central hub for storing and distributing information collected from mobile data personnel who complete forms using a Rover INK digital pen. It builds upon the base technology delivered with Rover INK Xpress PLUS and adds the benefit of forms verification. The verified data is sent to a Microsoft® SQL Server™ Express database where it is available in two formats: an





identical image of the form which can be emailed or printed, and the raw data which can be exported to back office systems such as accounting, CRM, HR, ERP and other proprietary systems. Rover INK desktop allows only a single user to verify forms.

Rover INK Enterprise

- Includes all the functionality of Rover INK Desktop, but developed for the enterprise to include:

- A central database server
- Network access
- Distributed architecture allowing multiple users to send data to Rover INK, and/or multiple verifiers to update and process data

Rover INK Enterprise combines and enhances the functionality of the Rover INK Desktop with the ability to create a complete enterprise system scalable to multiple mobile users and verifiers. Additionally, Rover INK Enterprise includes workflow policies that allow forms data to move through organizations or approval processes.

Rover INK Modules: Print On Demand (POD)

The Print on Demand (POD) module for Rover INK Enterprise Software is a component that allows users to pre-populate data from a back-office system direct to Rover INK forms. Each page processed through POD is assigned an individual pattern ID. A pattern consists of a series of small dots that create a background and act as map coordinates to track the pen's movement on the page. The pattern ID follows the pre-populated data throughout the entire workflow process from data

capture, to verification and export.

Primary benefits:

- Errors are minimized. The potential for error decreases as pre-populated fields reduce data input.
- Double entry is eliminated. Mobile data entry personnel need only enter user-completed information from a form (i.e. pre-populated data on a work order may include a work order number and customer demographic information that will not need to be manually re-entered).
- Enterprise level functionality:
 - Ability to import information from any back-office system. Back office systems using standard protocols such as XML, CSV, ODBC, as well as proprietary systems, can easily integrate into POD.
 - Option to import from multiple systems. Import and Export data from different systems and pre-populate data on one or many forms.
 - Ability to print locally from multiple workstations. Utilize color laser-quality printers with the ability to print from one or more workstations.

Customer Training

Rover will provide comprehensive train the trainer sessions during the implementation phase of any of our products. Suggested candidates for the train the trainer session are those in a current training role for adult learners, or individuals with highly rated interpersonal and clarification skills.





Productivity Solutions

NoteAmation® Executive Organizer

- Includes Voice to Text (Dragon)
- Includes Pen Presenter Integration to MS PowerPoint

For most, note taking is a part of our every day and typically includes tasks and calendar events along with contact information and important thoughts. For the prolific note-taking executive, NoteAmation transforms the oldest and most commonly performed daily activity, note-taking, into usable and retrievable data.

NoteAmation is easily installed on a laptop or desktop computer. All notes are stored in a database on a local PC and available for viewing, editing, transferring or printing.

NoteAmation® Enterprise Module

For many companies, business notes are considered intellectual property and their secure storage is a key issue. Commonly, storing electronic notes on individual workstations doesn't fit with corporate or IT internal policy. In an enterprise environment, electronic notes are stored at the server level allowing them to be part of an established IT policy. NoteAmation allows the addition of Rover INK Enterprise to not only meet this requirement, but also to increase the use and viability of NoteAmation throughout an organization.

penPresenter

The penPresenter is a new exciting meeting room tool that enables PowerPoint® to function with digital pen and paper. Use penPresenter to enhance your PowerPoint presentations in creative ways. The penPresenter lets you focus on the meeting, by easily capturing everyone's contributions.

penDocuments

Pen and paper will always be an effective way to collect and convey information. Now, with penDocuments, entering handwritten data into your computer system is a snap. Write on a document or form and instantly get a digital copy containing the information. Streamline workflow and avoid hassle using penDocuments.

Competitive Landscape

Rover INK is unique and innovative. Geographically dispersed niche players offer portions of the Rover INK model but only Rover INK utilizes its proprietary back engine software that allows for simple and easy import of data into back office systems.

Rover INK delivers complete end-to-end solutions that are feature rich, fully scalable and designed to work across all industries without the need for custom application development.





Competitive Advantages

- Data Entry Device Agnostic
- Infrastructure
- Forms Driven vs. Custom Applications
- Migration Path for Growth
- Product Design – Architecture
- Partnerships
- Intellectual Property
- Domain Expertise

Data Entry Device Agnostic

Rover INK has been developed to support data capture from a variety of devices including the digital pen, tablet and standard PC, UMPC, and mobile PDA. Mobile data capture tools can be chosen based on user profile, budget, and/or environment.

Forms-Driven vs. Custom Applications

Rover INK is a standard software solution that works across all industries. The single variable is a custom designed end user form. The solution is easily tailored to meet customers' needs without an extensive custom development effort.

Domain Expertise

Years of history in mobile data networks and applications contribute to a broad understanding of the advantages and pitfalls of mobile data projects. This experience is built into Rover INK solutions and highlighted throughout our project planning and implementation efforts.

Intellectual Property

All programming has been developed internally utilizing industry standard technologies from Microsoft®. In some instances, code is integrated from technology partners for the purpose of strategic partnering or efficient process.

Infrastructure

RTF has invested in a solid infrastructure and a state-of-art data center with all levels of redundancy required to support 24/7 business. Rover INK solutions are built on Microsoft® .Net architecture. To effectively deliver Rover INK solutions within a SaaS (Software as a Service) model, a solid and scalable infrastructure is required to support growing customer needs.

Migration Path for Growth

RTF offers a clear migration path for growth that allows customers to fit a solution to their needs and budget and easily expand services to meet future growth. For additional flexibility, Rover INK is available as a hosted solution.

Product Design – Architecture

Rover INK products are built on industry standard technology from Microsoft® which provides common development tools and a large recruiting pool to choose from. Products are built on stable and reliable systems. All software is designed to allow partners and/or customers access to back office features through an API.

Partnerships

Rover has longstanding relationships with key vendors and suppliers in this field.





Customers

Government

- Hillsborough County, FL
- Johnson County, IA
- Iowa City, IA
- Florida DOT
- City of Henderson, NV
- Macon County, NC
- Montgomery County, MD
- Vanguard Systems, IA
- Lake County, IL
- Penn State, PA
- STI CAMA, FL
- Manatron, MI

Field Services

- Ring Power Caterpillar
- ProClean
- Iron Planet
- Total Cost Systems
- TMS
- Omega Field Services
- Glosson Chemical

Manufacturing QA, Cable

- Bombardier Transportation
- LCS Consulting

Construction/Engineering

- MACTEC
- American Geo

Judicial

- 9th Circuit Court, Lake County, IL
- Swope Rodante
- Broad & Cassel
- Judge Laura Swain, (Southern District NY)
- Justice Served

Healthcare

- CA Initiative <http://cams.ca.com>
- Brandon Family Practice / Dr. George Brick
- IOS

Teaming Partners

Anoto Group AB Lund, Sweden
www.Anoto.com

Mi-Co Research Triangle Park, NC
www.Mi-Corporation.com

Vision Objects, France
www.VisionObjects.com

Computer Associates
www.CA.com
<http://cams.ca.com>

GSA Capabilities available online at
www.RoverINK.com/GSA

